

Built for the long term, Richemont owns a portfolio of leading international 'Maisons' which are recognised for their distinctive heritage, craftsmanship and creativity. The Group's portfolio also includes leading online distributors that are focused on expert curation and technological innovation. Richemont operates in four business areas: Jewellery Maisons, Specialist Watchmakers, Online Distributors and Other (F&A and other businesses)

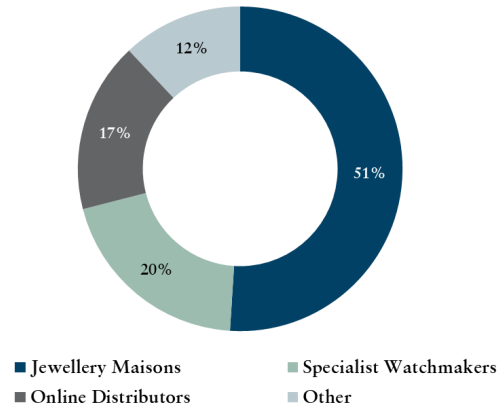
## Key metrics

Sales	€14.2bn
Operating profit	€1.5bn
Free cash flow	€1.0bn
Net cash	€2.4bn
% Equity*	57%
Market cap**	CHF 32.6bn

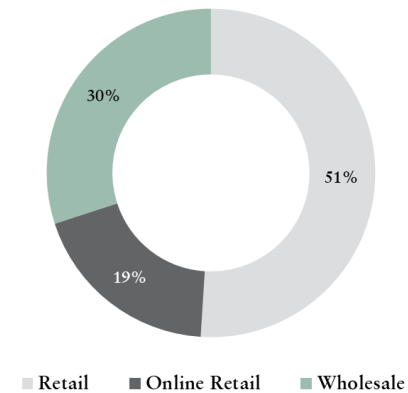
\* shareholders equity as a percentage of total equity and liabilities

\*\* as of October 2020

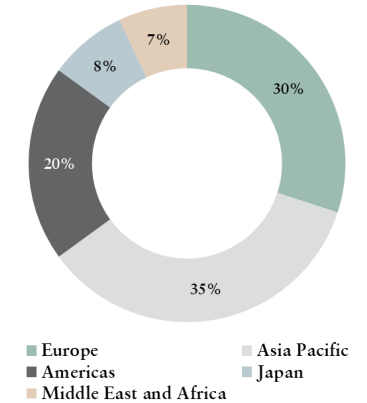
Sales by Business Area



Sales by Channel



Sales by Region



## Our Maisons and businesses



20 MAISONS AND BUSINESSES	Jewellery Maisons	Specialist Watchmakers	Online Distributors	Other (Fashion & Accessories and other businesses)
2 166 MONOBRAND BOUTIQUES	  	       	    	      
Group Sales	€7 217m	€2 859m	€2 427m	€1 788m
Operating results	€2 077m	€304m	€-241m	€-141m
Operating margin	28.8%	10.6%	-9.9%	-7.9%
Number of monobrand stores	457	719	19	971

# 4 FOCUS AREAS OF OUR TRANSFORMATIONAL SUSTAINABILITY STRATEGY

## Environment

**Carbon neutral** with offsets since 2009.

Since 2010, **100%** of our new manufacturing facilities have been designed with special care for the environment.

**64%** of the electricity used in our buildings is generated from **renewable** sources such as hydro, solar or wind.

We are evaluating alternatives, including reusable and recyclable materials to **phase out single-use plastics** over time.

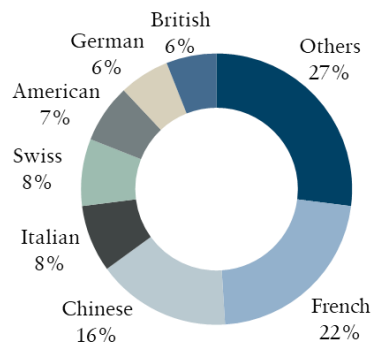


## People

**46%** of the workforce completed training sessions, average time over 9 hours.

**50%** of people managers are women.

Some **125 nationalities** working together:

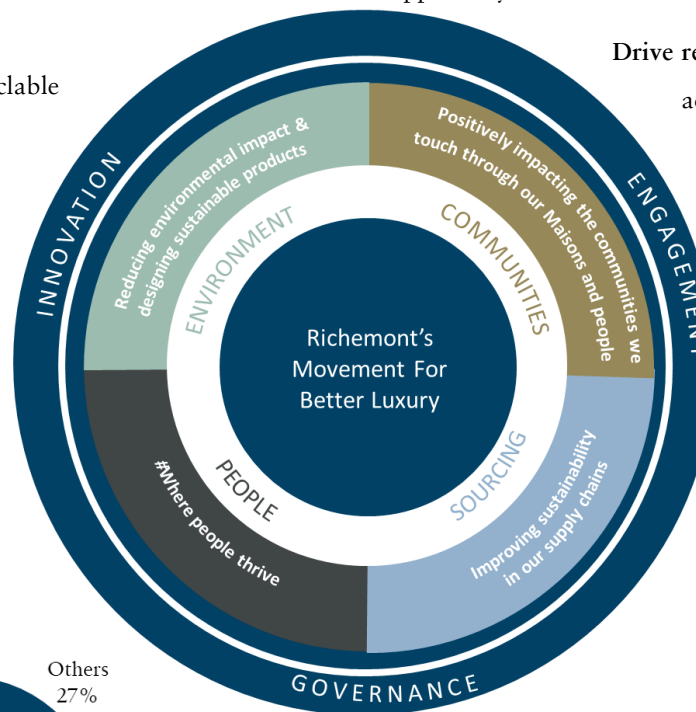


## Communities

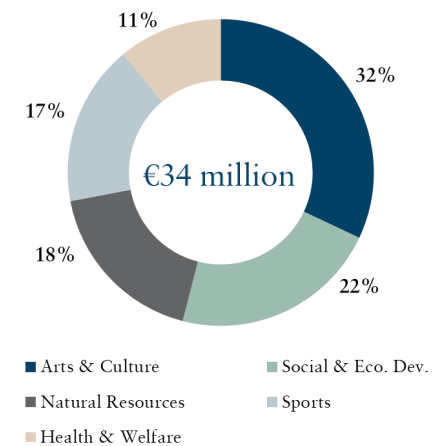
Ensure our community investment activities **create and optimise the benefits for society** through meaningful collaborations with our partners and measuring the impact of our programmes.

Provide **support to our local and global communities** in ways that align with our values and support key themes.

**Drive real positive action** for the many different stakeholders involved across our value chain.



FY20 community spend



## Sourcing

**95%** of the semi-finished gold and diamonds in our manufacturing processes come from sources which are **Responsible Jewellery Council**-certified.

**100%** of the diamonds purchased by Group companies are **Kimberley Process Certification Scheme** compliant.



## Senior Executive Committee

**Jérôme Lambert**

Chief Executive Officer

**Philippe Fortunato**

CEO of Fashion & Accessories  
Maisons

**Emmanuel Perrin**

Head of Specialist Watchmakers  
Distribution

**Frank Vivier**

Chief Transformation Officer

**Nicolas Bos**

Chief Executive Officer of Van Cleef & Arpels

**Burkhard Grund**

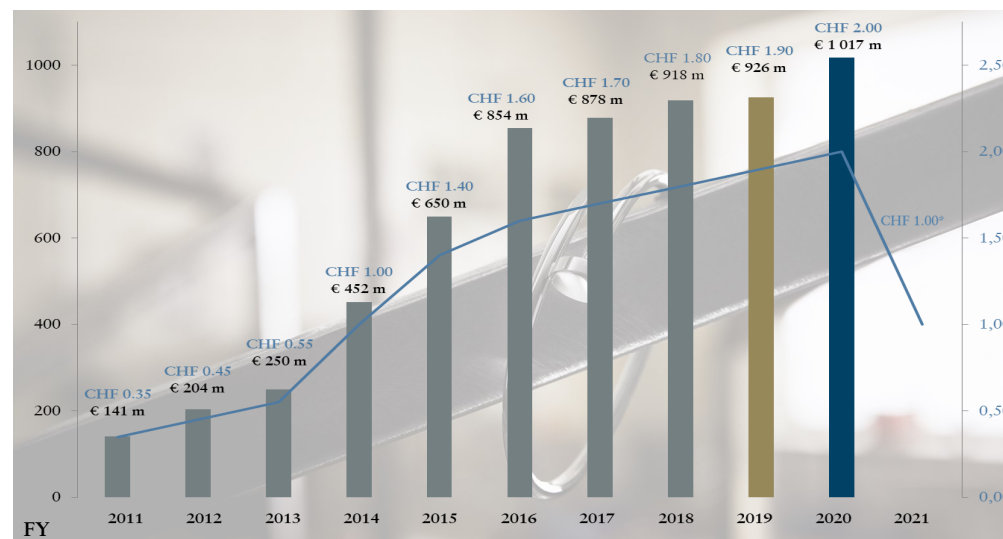
Chief Finance Officer

**Cyrille Vigneron**

Chief Executive Officer of Cartier

## Dividends

Paid (in €m) and per A share/10 B shares (FY ending 31 March)



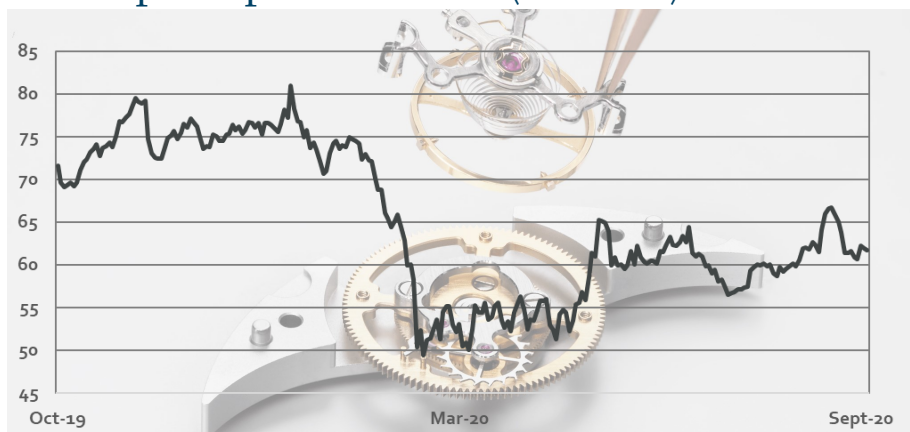
\* Approved by shareholders at Sept 2020 AGM

## Share information

522 000 000 Richemont 'A' registered shares, with a par value of CHF 1.00 each, are listed on SIX Swiss Exchange, the Company's primary listing, and are included in the Swiss Market Index of leading stocks. South African depository receipts in respect of Richemont 'A' shares are traded on the Johannesburg Stock Exchange, the Company's secondary listing.

522 000 000 'B' registered shares, with par value of CHF 0.10 each, are not listed and held by Compagnie Financière Rupert.

## Share price performance (in CHF)



## Significant shareholders

As at 31 March 2020, Compagnie Financière Rupert is the only significant shareholder (with 3% or more of the voting rights), with 5 221 000 Richemont 'A' shares and 522 000 000 Richemont 'B' registered shares representing 10% of the equity of the Company and controlling 51% of the Company's voting rights. Johann Rupert, Chairman of Richemont, is the sole General Managing Partner of Compagnie Financière Rupert. Ruggero Magnoni and Anton Rupert, both non-executive directors of Richemont, are partners of Compagnie Financière Rupert.

## Contact information

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